



## **GENBAND and Verscom Solutions Team to Provide Quantum Global Networks Group with Leading-Edge VoIP Interconnect Solution**

*S3 SBC Solution Gives Operators Sharp Competitive Edge in the Growing VoIP Interconnect Marketplace*

**GITEX Technology Week 2010, Dubai, UAE, October 17, 2010** – GENBAND, a leading developer of IP infrastructure and service solutions, today announced that Quantum Global Networks' (QGN) group companies REDtone Pakistan, a major player in Pakistan LDI (long distance international) telecommunication sector, and Quantum Global Communications Inc. USA (QGC USA), a new emerging wholesale and retail service provider in the U.S., have selected GENBAND's S3™ Session Border Controller (SBC) to provide an intelligent and secure wholesale peering solution.

REDtone / QGC USA and Verscom Solutions, a next-generation solutions provider and GENBAND's value-added Master Reseller in the EMEA (Europe, Middle East, Africa) region, have engaged in a partnership agreement for the supply and deployment of GENBAND's IP Interconnect technology, as well as architectural design, configuration, on-site installation and provisioning of the GENBAND solution. Verscom will also provide the customer with necessary training and 24x7 support of their network. "We are proud to team with Verscom to provide REDtone and QGC USA with a truly global interconnect solution that is both cost-effective and easily manageable" said Mehmet Balos, Chief Marketing Officer of GENBAND. "Carriers can now flow calls smoothly over their multi-node network, ensuring advanced network security, quality of service and interoperability to support enhanced next-generation VoIP communication services. As a result, these innovative carriers can deliver superior service to its demanding end customers, giving them a clear competitive advantage in the growing international wholesale VoIP marketplace."

REDtone and QGC USA will leverage GENBAND's IP Interconnect solution to interconnect directly and efficiently with VoIP operators in order to localize regional VoIP traffic flows and to optimize bandwidth usage. This approach simplifies network peering and provides carrier-class quality metrics and operational visibility. Innovative session and media routing ensure superior service quality as well as unsurpassed network security, scalability and call capacity.

"After experiencing the effectiveness of GENBAND's interconnect solution via another Verscom Group company offering -Verscom Managed Services-, we feel confident in trusting our complex interconnect requirements to this market-proven solution," said Mr. Nadeem Yunus, CEO of REDtone, COO of QGC USA and also VP for QGN Group. "We have now chosen to work with Verscom Solutions and GENBAND because of their unique ability to address our need for a flexible, advanced and cost-effective interconnect solution that will enable our companies to grow existing international traffic for our carrier partners. Further, Verscom's local presence in the region, excellent service record and customer satisfaction reputation combine to make this partnership a natural choice for our companies."

“We take in pride in being selected as a long-term partner by Quantum Group. The GENBAND VoIP interconnect solution deployment is just the first step of a continuing plan which will evolve the Group’s carriers’ current infrastructure to a large-scale next-generation service infrastructure involving several international and localized fixed/mobile retail and wholesale services,” said Mr. Alper Burak, VP Sales Middle East & Africa for Verscom.

GENBAND's S3 Session Border Controllers provide comprehensive, carrier-class security, session management and policy enforcement, along with the advanced routing required in IP interconnect networks. The S3 SBC is used in many of the world's largest service provider networks as the critical border element to securely manage, route and control real-time voice and multimedia sessions at network-to-network interfaces.

### **About Verscom Solutions**

Verscom Solutions is a leading next-generation solutions provider and IP services enabler that takes a pioneering approach to act as a strategic partner for Tier-n wireline and wireless carriers, network operators and service providers to build solid and cost-effective infrastructures and operations.

Its advanced carrier architecture solutions, comprehensive consulting, strategic outsourcing and knowledge services, and revenue-ready managed IP voice services are driving aggressive growth and turning market opportunity into service profitability for its clients across the emerging markets in EMEA. Using its first-hand knowledge of the regions in its operation base, Verscom Solutions has successfully deployed and managed various IMS-ready all-IP, fixed-mobile and multimedia networks with state-of-the-art VoIP/Pre-IMS services, localization and compliance. Verscom Solutions operates with its HQ in Istanbul, Turkey and regional offices in Dubai, UAE and London, UK. For more information, please visit [solutions.verscom.com](http://solutions.verscom.com).

### **About REDtone (A Subsidiary company of Quantum Global Networks Inc, Belize )**

Redtone Pakistan is a leading Pakistan Long Distance International VoIP Operator duly authorized and Licensed by Govt. of Pakistan. It was acquired in August 2008 by Quantum Global Networks Inc, Belize and in a short span of 2 years it has grown as the 5th largest LDI operator in Pakistan, bringing huge foreign exchange in Pakistan. Ever since the takeover of Redtone Pakistan by QGN group.

### **Quantum Global Communications Inc USA (A Subsidiary company of Quantum Global Networks Inc, Belize )**

The company was formed in USA in the year 2009 as a whole sale and Retail Telecommunication service provider company. In a very short span of time since its inception the company has grown and has shown great progress in interconnecting with world's leading VoIP communications companies. The company plan to introduce shortly within few months it's world leading technological product of unlimited voice and data communication "Kite" in Europe, USA, Canada, Australia, North and South America, Africa, Middle east and Asia.

### **About GENBAND**

GENBAND is a global leader of IP infrastructure and service solutions, helping fixed, mobile and cable service providers around the world evolve communications networks through IP innovation. The Company offers market-leading Switching, Networking and Service solutions, with products deployed in over 600 customer networks spanning more than 80 countries. GENBAND is headquartered in Plano, Texas, and has operations in 50 countries. To learn more, visit us on the web at [www.genband.com](http://www.genband.com).

**Verscom Solutions and Verscom Managed Services**

Sales:

+90.212.2757584

[sales@verscom.com](mailto:sales@verscom.com)

**GENBAND Media contact**

Kim Lee, +1 972-265-3766

[kim.lee@genband.com](mailto:kim.lee@genband.com)

or

Jamie Moody, +1 972-684-7167

[jamie.moody@genband.com](mailto:jamie.moody@genband.com)