



GENBAND Expands Distribution, Support Agreements with Verscom Solutions, VoIP Logic and General Telecom

System Integration Partners of recently acquired NextPoint Networks to sell GENBAND legacy products to emerging carriers worldwide

October 28, 2008, Plano, TX - GENBAND Inc., a market-leading developer of next-generation IP infrastructure solutions, today announced its plans to expand agreements with three leading telecommunications systems integrator partners to support and distribute GENBAND IP gateway product lines to emerging carriers throughout the world. Verscom Solutions, VoIP Logic and General Telecom, all previous strategic business partners of NextPoint Networks, have agreed to begin selling and servicing existing GENBAND products following the GENBAND acquisition of NextPoint Networks on September 16th.

"We are very pleased to be in a position to seamlessly expand the existing supplier and service agreements NextPoint enjoyed with these outstanding distribution partners to encompass GENBAND solutions," said Pablo Gargiulo, President of Global Operations at GENBAND. "Today these partners service hundreds of emerging carriers in strategic international markets that will amplify and expand our reach. They provide cutting-edge integration services and support and we are very enthusiastic about collaborating to assist operators in transforming their networks with IP technologies and security solutions."

Verscom Solutions, VoIP Logic and General Telecom each bring GENBAND powerful expertise and strategic regional strengths. General Telecom enhances GENBAND's footprint in the Americas by expanding its reach with fast-evolving and emerging CLECs, IOCs and VoIP application providers. In addition to North America & APAC, VoIP Logic strengthens GENBAND's growing presence in Central and South America with particular advantages in Mexico and Brazil. Verscom's major European and Middle Eastern presence rapidly expands GENBAND's reach in those important markets.

"We see significant opportunities for GENBAND solutions to enhance our offerings, particularly as we leverage their growing presence in Latin America," said Micah Singer, VoIP Logic's CEO and Founder. "GENBAND's market leadership and full product suite, combined with their Brazilian R&D facility and multilingual infrastructure, make them an attractive partner."

"As the market leader in IP gateway solutions, GENBAND has consistently had a clear vision for transitioning telecom networks to IP," said Kevin Alward, President and CEO, General Telecom. "The GENBAND acquisition of NextPoint is a compelling milestone that expands their valuable portfolio and anticipates the needs of their customers. GENBAND's IP gateway products nicely round out our interconnectivity offerings in addition to what we were already supporting with NextPoint."

"We've been impressed with the seamless integration of GENBAND and NextPoint and look forward to capitalizing on their newly combined strengths," said Gokce Bilyay, CEO of Verscom. "The emerging market opportunities across Europe and the Middle East are significant and we are pleased to now have an agreement to leverage GENBAND's broad offering and leadership position in our target markets."

About GENBAND

GENBAND is a leading supplier of next generation IP gateway solutions, session border controllers and fixed mobile convergence security solutions deployed in over half of the world's 100 largest service providers. These high-performance, high-security gateway platforms are at the center of fixed and mobile networks around the globe, evolving, securing and enhancing communications networks. Headquartered in Plano, Texas, GENBAND has research and development facilities in Brazil, China, Florida, Maryland, Massachusetts and Texas, and serves customers in more than 80 countries. Additional information is available at www.genband.com.

About Verscom

Verscom Solutions is the leading next-generation solutions provider and IP services enabler that takes a pioneering approach to act as a strategic partner for Tier-n wireline and wireless carriers, network operators, and service providers to build solid and cost-effective infrastructures and operations.

Verscom Solutions is committed to provide the industry's most reliable, comprehensive and cost-effective turn-key NGN infrastructure solutions by combining world-class best-of-breed packet voice and convergent OSS/BSS solutions available on the market today. Its advanced carrier architecture solutions, comprehensive consulting, strategic outsourcing and knowledge services are driving aggressive growth and turning market opportunity into service profitability for its clients across the emerging markets in EMEA. Using its first-hand knowledge of the regions in its operation base, Verscom Solutions has successfully deployed and managed various IMS-ready all-IP, fixed-mobile and multimedia networks with state-of-the-art VoIP/Pre-IMS services, localization and compliance. Verscom Solutions is headquartered in Istanbul, Turkey, with sales offices in, London, Dubai, and Bahrain.

Verscom Solutions is a subsidiary of Verscom International Holding, a group of technology companies focusing on different segments of the telecommunications services and solutions arena comprising of next-generation telecommunications infrastructure solutions, managed IP voice services, wholesale carrier voice services and pre-IMS SIP application software development.

About VoIP Logic

VoIP Logic is a leading global provider of VoIP managed services and solutions. The company enables telecommunications service providers worldwide to build and manage customized, flexible and scalable IP telephony rollouts. With the addition of its award winning Cortex® middleware system, VoIP Logic provides a comprehensive, and fully neutral, set of on-demand solutions for service providers looking to use VoIP technology. Founded in 2003, the company is headquartered in Williamstown, MA, with hosting hubs in North America, Europe and Asia-Pacific.

About General Telecom

General Telecom is a Covista Communications company, headquartered in New York City. Founded in 1990, the provider was the first to offer carrier-neutral switch partitioning in 1991. General Telecom offers a comprehensive suite of TDM and IP switching services, co-location/interconnection facilities and fully-provisioned, always-on back-up networks for the voice and data requirements of global carriers and small-to-medium sized businesses and maintains strategically located facilities in New York, Los Angeles and Miami along with a 24x7 Network Operations Center. For more information, please visit www.gentel.net.

Contacts:

Kim Lee
GENBAND Inc.
+1.972.265.3766
kim.lee@genband.com

Frank Puglia
GENBAND Inc.
+1.972.265.3612
frank.puglia@genband.com